

SCHEDULE B: ENGINEERING TIME

1. Engineering Time Service Description

Exponential-e's Engineering Time service provides the Partner / End User with engineering resource for the number of hours / Man Days specified on the Order Form (the "Contracted Engineering Time") to carry out agreed engineering tasks. The Contracted Engineering Time is a cumulative amount of time allocated to the Partner / End User. In the event that additional engineering time is required in order to complete required tasks, the Partner shall be required to contract for additional engineering time. For the avoidance of doubt, Exponential-e engineering resources are sold on an allocated time basis; not on a fixed scope of work basis.

2. Additional Terms

The following terms and conditions apply to the provision of engineering time by Exponential-e in addition to Exponential-e's General Terms.

2.1 **DEFINITIONS**

2.1.1 In the Contract, the following terms shall have the meanings assigned to them below:

"Man Day"

a cumulative amount of time of not less than seven and a half hours spent working during Normal Business Hours;

2.2 FEES AND PAYMENT

- 2.2.1 Exponential-e's charges exclude the cost of hotel, subsistence, travelling and any other ancillary expenses reasonably and properly incurred by members of Exponential-e's Engineering Team in connection with the Order. Such costs and expenses shall be invoiced by Exponential-e at cost price. Exponential-e shall obtain the Partner's approval before incurring any such expense, material or service exceeding £500 per item.
- 2.2.2 The Partner shall provide Exponential-e with as much prior notice of postponements or delays as is reasonably possible. If Exponential-e is not reasonably able to 'work-around' the postponement or delay, especially in instances where the Service(s) require participation by Partner / End User personnel that become unavailable, Exponential-e shall be entitled to charge the Partner for the time lost and the reasonable additional expenses incurred due to such delays or postponements at Exponential-e's standard hourly rates.

2.3 ADDITIONAL EXPONENTIAL-E OBLIGATIONS

2.3.1 The Partner must notify Exponential-e of any failure perform the Services in accordance with the Contract within five (5) days after the relevant performance. Exponential-e's entire liability and the Partner's sole remedy for Exponential-e's failure to so perform shall be for Exponential-e to, at its option (acting reasonably), (i) use reasonable efforts to correct such failure, and/or (ii) refund that portion of any fees received that reasonably correspond to such failure to perform.

2.4 PARTNER OBLIGATIONS

- 2.4.1 The Partner shall (and shall procure that the End User shall):
- 2.4.1.1 provide, in sufficient time to enable Exponential-e to perform and/or provision the Service(s), such information, co-operation and support as Exponential-e may reasonably require pursuant to the Contract and in order to carry out the Service(s) and shall ensure that all information provided is accurate in all material respects; and
- 2.4.1.2 provide Exponential-e with reasonable office and information technology facilities as are reasonably required by Exponential-e to perform its obligations under the Contract; and
- 2.4.3 The Partner's compliance with this Clause 2.4 shall be entirely at the Partner's cost.

2.5 TERM AND TERMINATION

- 2.5.1 No Initial Term applies to engineering time services.
- 2.5.2 In the event of termination of an individual Service by the Partner and/or the termination of the Contract by the Partner without cause, the Partner shall be liable to pay the following charges for such early termination:



- a) where cancelled less than 4 days prior to the scheduled commencement of the Service(s), 100% of the Charges due to be paid for the Service(s)
- b) where cancelled between 4 and 7 days (inclusive) prior to the scheduled commencement date of the Service(s), 75% of the Charges due to be paid for the Service(s)
- c) where cancelled between 8 and 15 days (inclusive) prior to the scheduled commencement date of the Service(s), 50% of the Charges due to be paid for the Service(s)
- d) where cancelled after 16 days prior to the scheduled commencement date of the Service(s) 20% of the Charges due to be paid for the Service(s)
- 2.5.3 Clause 2.2 (Fees and Payment), Clause 2.4 (Partner Obligations) and Clause 2.5 (Term and Termination) shall survive termination and continue in full force and effect.